



**Jenifer Dana Kaufman**

*Principal & Founder – Kaufman Workers' Compensation Law*

[www.kaufmanworkerscomp.com](http://www.kaufmanworkerscomp.com)

**Tell us about your firm or business including history, specialization, and years in business.**

Workers Compensation - Injured Workers, KWCL just celebrated 5 years in business. I am located in Abington, PA.

**Tell us an interesting fact about you.**

I interned for Senator Joe Biden and the Clinton White House when I was in college at George Washington University (1993 & 1994).

**What's a favorite moment of your career so far?**

The moment I found out I won the Fegley v WCAB case before the Commonwealth Court - this mandated that workers' comp carriers must reimburse workers for treatment with medical marijuana.

**What challenge are you most proud of overcoming?**

I suffered from extreme antepartum depression during my pregnancy which affected my ability to work and function. With the help of caring professionals I was able to recover and have a healthy daughter.

**Tell us about a recent professional accomplishment of yours.**

I was inducted into the College of Workers' Compensation Lawyers in March 2024 in Chicago. I was inducted alongside Captain Morgan, the pirate. He was the first documented employer to pay specific loss benefits for loss of body parts (i.e., loss of hand, eye, etc. for a set amount of silver). This forms the backbone of our system today.

**Tell us about a recent personal accomplishment of yours.**

I successfully planted and grew garlic in my garden.

**What advice would you offer new business owners?**

Ask yourself, why are you opening your business? Who is your target client? What hole or unmet need are you filling in the legal marketplace? Tailor your practice and marketing to this ideal client. Don't be afraid to say no to potential clients. If you have doubts now, there is a reason.

**How can you help other Women Owned Law members improve their businesses?**

I am always happy to be a sounding board to others.

**How has Women Owned Law been of value to you and your career?**

Insightful newsletters and moral support.

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**About Women Owned Law**

Women Owned Law is a ground-breaking group created to connect and advance women legal entrepreneurs. WOL supports its members and other women entrepreneurs in the law in their business endeavors at every point in the business lifecycle. We advocate on behalf of women legal entrepreneurs and have been instrumental in raising the profile of women entrepreneurs in the law.

For additional information about Women Owned Law visit <http://www.womenownedlaw.org>