



Shannon P. McNulty

Attorney & Founder – The Village Law Firm

www.thevillagelawfirm.com

Tell us about your firm or business including history, specialization, and years in business.

The Village Law Firm prides itself on helping New Yorkers and their families protect themselves and their loved ones with comprehensive estate planning that goes beyond legal documents. We work with clients to make things as easy as possible for their loved ones by making sure no string is left untied. The firm has been in business for about 10 years.

What's an interesting fact about you or your firm that most people don't know?

For our last firm retreat, we watched the episode of the television series *The Bear* that was based on the restaurant Eleven Madison Park. All members of our team received copies of the book *Unreasonable Hospitality*, written by the owner of the restaurant, Will Guidara. In the book, Guidara tells how he was able to turn Eleven Madison Park into one of the best restaurants in the world by providing customer service that goes above and beyond.

What's a favorite moment of your career so far?

When my firm completed an estate plan within 24 hours for a woman with Stage IV cancer who was having brain surgery the following day and couldn't leave her apartment.

What challenge are you most proud of overcoming?

Many years ago, I developed a serious health issue and couldn't continue working at a big law firm. I'm proud that I was able to create success on my own terms.

Tell us about a recent professional accomplishment of yours.

I hired my second associate attorney.

Tell us about a recent personal accomplishment of yours.

I encouraged another female attorney to take the plunge and start her own business!

What advice would you offer new business owners?

Delegate as much as you can as soon as you can.

How can you help other Women Owned Law members improve their businesses?

I encourage all members to recognize this great resource for connecting with attorneys who can help their clients with other legal matters.

How has Women Owned Law been of value to you and your career?

I'm a relatively new member and enjoy having one-to-one conversations to really get to know people. I look forward to continuing to do that.

About Women Owned Law

Women Owned Law is a ground-breaking group created to connect and advance women legal entrepreneurs. WOL supports its members and other women entrepreneurs in the law in their business endeavors at every point in the business lifecycle. We advocate on behalf of women legal entrepreneurs and have been instrumental in raising the profile of women entrepreneurs in the law.

For additional information about Women Owned Law visit <http://www.womenownedlaw.org>