

WOMEN OWNED LAW

FEBRUARY 2022 MEMBER SPOTLIGHT



Sara A. Austin
Partner/Owner, [Austin Law Firm LLC](#)

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Tell us about your firm or business including history, specialization, and years in business.

Efficient, effective and responsive service is the hallmark of Austin Law Firm LLC. Practice areas include employment, HOA/condo, corporate, estate planning, and civil litigation in both state and federal courts. Sara develops a close working relationship with each client as she looks to achieve the best result in each client matter. Both colleagues and former clients refer new clients to Austin Law Firm LLC, something for which Sara is always grateful.

What's an interesting fact about you or your firm that most people don't know?

While I'd rather be scuba diving, I will meet with clients outside of normal business hours if my schedule permits.

What's a favorite moment of your career so far?

Each time I receive a card or letter from a (former) client telling me how the service I provided to/for the client changed their life.

What challenge are you most proud of overcoming?

Developing a niche practice in HOA/condo association representation and being recognized as an experienced practitioner in the field as shown by referrals from colleagues and property management agents.

Tell us about a recent professional accomplishment of yours?

Seamlessly working with a BigLaw attorney on a multi-million dollar asset sale involving three corporate entities.

Tell us about a recent personal accomplishment of yours?

Sorting and organizing all of my paper recipes into notebooks for easy access!

What advice would you offer new business owners?

Do what you love. Try some new and different things and learn from any mistakes. Find a trusted mentor. Join associations and groups that will help you and your business grow. Work with other professionals (lawyers, accountants) to keep the business side on an even keel.

How can you help other Women Owned Law members improve their businesses?

I have practiced in small and mid-size firms (by the Central PA definition) and am now a true solo. I can talk about various things that have or have not worked for me and let others learn from that.

How has Women Owned Law been of value to you and your career?

Networking. Personal growth. Validation as a woman lawyer who CAN do it all (or all I want to do).

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About Women Owned Law

Women Owned Law is a ground-breaking group created to connect and advance women legal entrepreneurs. WOL supports its members and other women entrepreneurs in the law in their business endeavors at every point in the business lifecycle. We advocate on behalf of women legal entrepreneurs and have been instrumental in raising the profile of women entrepreneurs in the law.

For additional information about Women Owned Law visit www.womenownedlaw.org